

## General information

Company Name: MODEL  
Investment year: 2015  
Period: 2016 - 2020  
Currency: MDL

## Financial information

Yearly fixed expenses variation: 5,00%

	<b>2016</b>	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2020</b>
Income tax	12,00%	12,00%	12,00%	12,00%	12,00%
Salaries	27,50%	27,50%	27,50%	27,50%	27,50%

## Investment budget

	<b>Sum (MDL)</b>
<b>Initial investment</b>	<b>226.500,00</b>
Patents, Licenses, Software	3.500,00
IT and Related Equipment	25.000,00
Training for staff	3.000,00
Land acquisition	-
Construction / Land planning / Connection utilities	25.000,00
Equipment	140.000,00
Facilities / Furniture	30.000,00
<b>Startup expenses</b>	<b>7.670,00</b>
Approvals	800,00
Registration fees	870,00
Recruitment / Training staff	5.000,00
Commissions, fees, allowances	1.000,00
Unexpected expenses	3.000,00
<b>Total investment budget</b>	<b>237.170,00</b>

## Amortization

<b>Amortizable assets</b>	<b>Amortization value</b>	<b>Amortization period</b>	<b>Yearly amortization</b>	<b>Monthly amortization</b>
Patents, Licenses, Software	3.500,00	3	1.166,67	97,22
Startup expenses	7.670,00	3	2.556,67	213,06
IT and Related Equipment	25.000,00	5	5.000,00	416,67
Equipment	140.000,00	5	28.000,00	2.333,33
Facilities / Furniture	30.000,00	5	6.000,00	500,00
Construction / Land planning / Connection utilities	25.000,00	10	2.500,00	208,33
<b>Total</b>			<b>73.223,34</b>	<b>6.101,94</b>

## Patents, Licenses, Software

Year	Amortization value	Yearly amortization	Remaining
2016	3.500,00	1.166,67	2.333,33
2017	2.333,33	1.166,67	1.166,66
2018	1.166,66	1.166,66	-

## Startup expenses

Year	Amortization value	Yearly amortization	Remaining
2016	7.670,00	2.556,67	5.113,33
2017	5.113,33	2.556,67	2.556,66
2018	2.556,66	2.556,66	-

## IT and Related Equipment

Year	Amortization value	Yearly amortization	Remaining
2016	25.000,00	5.000,00	20.000,00
2017	20.000,00	5.000,00	15.000,00
2018	15.000,00	5.000,00	10.000,00
2019	10.000,00	5.000,00	5.000,00
2020	5.000,00	5.000,00	-

## Equipment

Year	Amortization value	Yearly amortization	Remaining
2016	140.000,00	28.000,00	112.000,00
2017	112.000,00	28.000,00	84.000,00
2018	84.000,00	28.000,00	56.000,00
2019	56.000,00	28.000,00	28.000,00
2020	28.000,00	28.000,00	-

## Facilities / Furniture

Year	Amortization value	Yearly amortization	Remaining
2016	30.000,00	6.000,00	24.000,00
2017	24.000,00	6.000,00	18.000,00
2018	18.000,00	6.000,00	12.000,00
2019	12.000,00	6.000,00	6.000,00
2020	6.000,00	6.000,00	-

## Construction / Land planning / Connection utilities

Year	Amortization value	Yearly amortization	Remaining
2016	25.000,00	2.500,00	22.500,00
2017	22.500,00	2.500,00	20.000,00
2018	20.000,00	2.500,00	17.500,00
2019	17.500,00	2.500,00	15.000,00
2020	15.000,00	2.500,00	12.500,00
2021	12.500,00	2.500,00	10.000,00
2022	10.000,00	2.500,00	7.500,00
2023	7.500,00	2.500,00	5.000,00
2024	5.000,00	2.500,00	2.500,00
2025	2.500,00	2.500,00	-

## Income projection

Product name	2016			2017			2018			2019			2020		
	Q	P	Income	Q	P	Income	Q	P	Income	Q	P	Income	Q	P	Income
<b>Investment Activity</b>															
Masa de birou	200	1.300,00	260.000,00	250	1.400,00	350.000,00	300	1.350,00	405.000,00	280	1.420,00	397.600,00	290	1.450,00	420.500,00
Scaun de birou	500	350,00	175.000,00	510	370,00	188.700,00	530	370,00	196.100,00	520	360,00	187.200,00	500	380,00	190.000,00
Scaun pliant	700	230,00	161.000,00	600	240,00	144.000,00	650	270,00	175.500,00	680	250,00	170.000,00	700	250,00	175.000,00
Dulap	100	1.300,00	130.000,00	110	1.400,00	154.000,00	140	1.350,00	189.000,00	130	1.400,00	182.000,00	120	1.350,00	162.000,00
Biblioraft	250	280,00	70.000,00	240	2.800,00	672.000,00	245	300,00	73.500,00	250	320,00	80.000,00	300	350,00	105.000,00
<b>Total</b>			<b>796.000,00</b>			<b>1.508.700,00</b>			<b>1.039.100,00</b>			<b>1.016.800,00</b>			<b>1.052.500,00</b>

Q - Quantity

P - Price

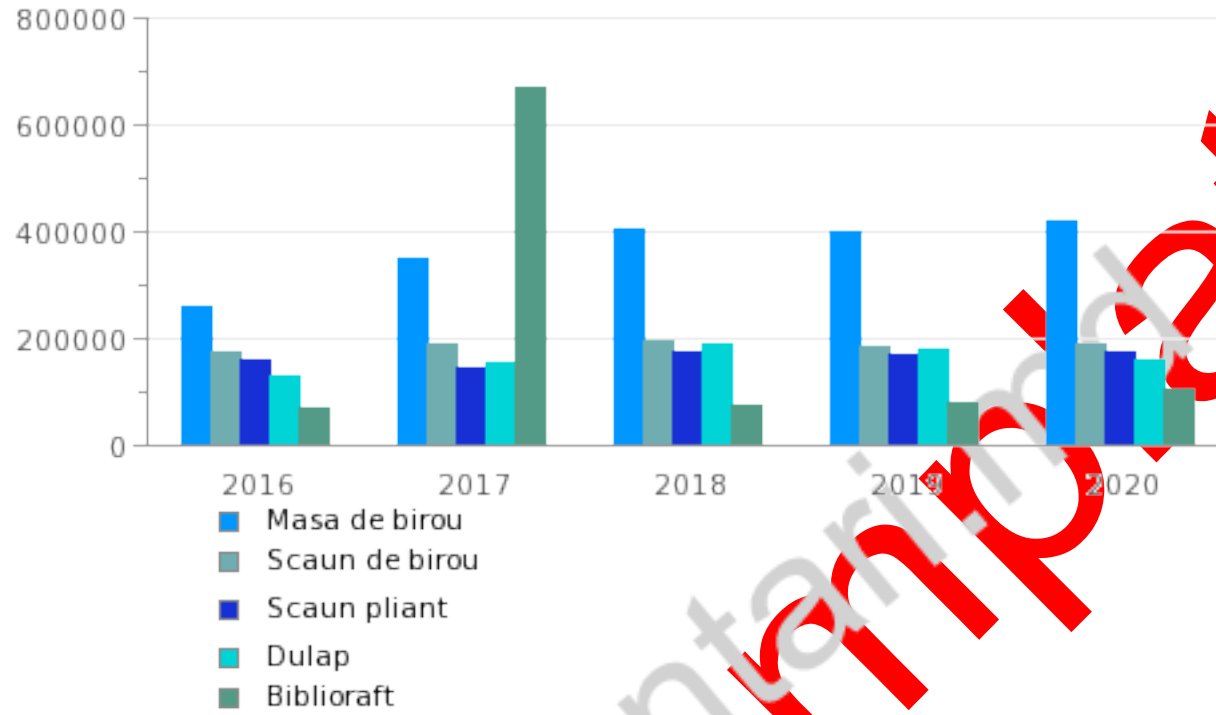
## Variable expenses

Product name	2016		2017		2018		2019		2020	
	%	MDL	%	MDL	%	MDL	%	MDL	%	MDL
Masa de birou	35,00	91.000,00	35,00	122.500,00	34,00	137.700,00	34,00	135.184,00	33,00	138.765,00
Scaun de birou	30,00	52.500,00	30,00	56.610,00	30,00	58.830,00	30,00	56.160,00	30,00	57.000,00
Scaun pliant	34,00	54.740,00	34,00	48.960,00	36,00	63.180,00	38,00	64.600,00	38,00	66.500,00
Dulap	40,00	52.000,00	42,00	64.680,00	45,00	85.050,00	42,00	76.440,00	42,00	68.040,00
Biblioraft	40,00	28.000,00	40,00	268.800,00	40,00	29.400,00	40,00	32.000,00	40,00	42.000,00
<b>Total</b>		<b>278.240,00</b>		<b>561.550,00</b>		<b>374.160,00</b>		<b>364.384,00</b>		<b>372.305,00</b>

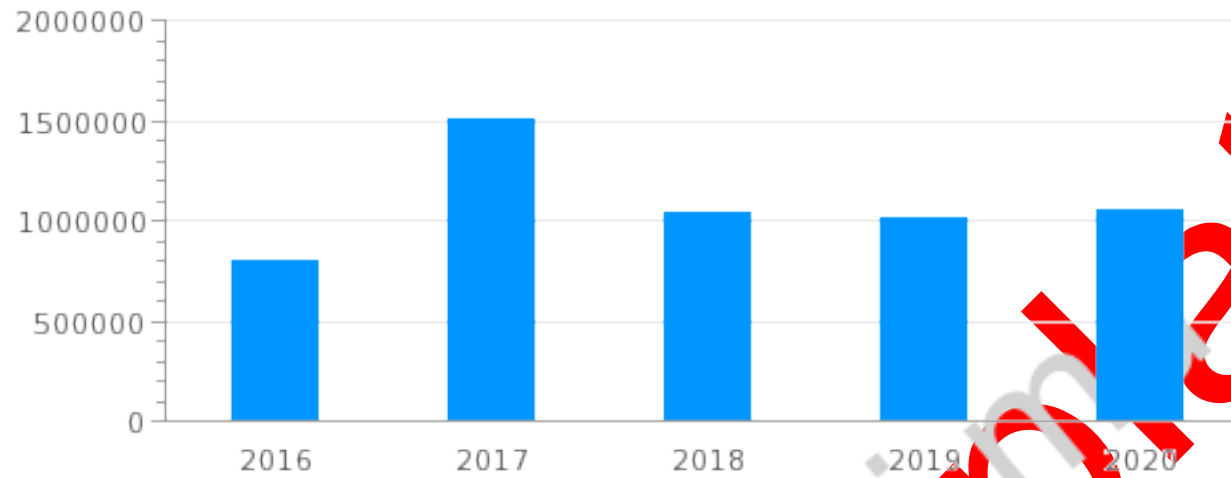
## Yearly net income

Yearly income	2016	2017	2018	2019	2020
Masa de birou	260.000,00	350.000,00	405.000,00	397.600,00	420.500,00
Scaun de birou	175.000,00	188.700,00	196.100,00	187.200,00	190.000,00
Scaun pliant	161.000,00	144.000,00	175.500,00	170.000,00	175.000,00
Dulap	130.000,00	154.000,00	189.000,00	182.000,00	162.000,00
Biblioraft	70.000,00	672.000,00	73.500,00	80.000,00	105.000,00
<b>Total</b>	<b>796.000,00</b>	<b>1.508.700,00</b>	<b>1.039.100,00</b>	<b>1.016.800,00</b>	<b>1.052.500,00</b>

## Yearly income/product



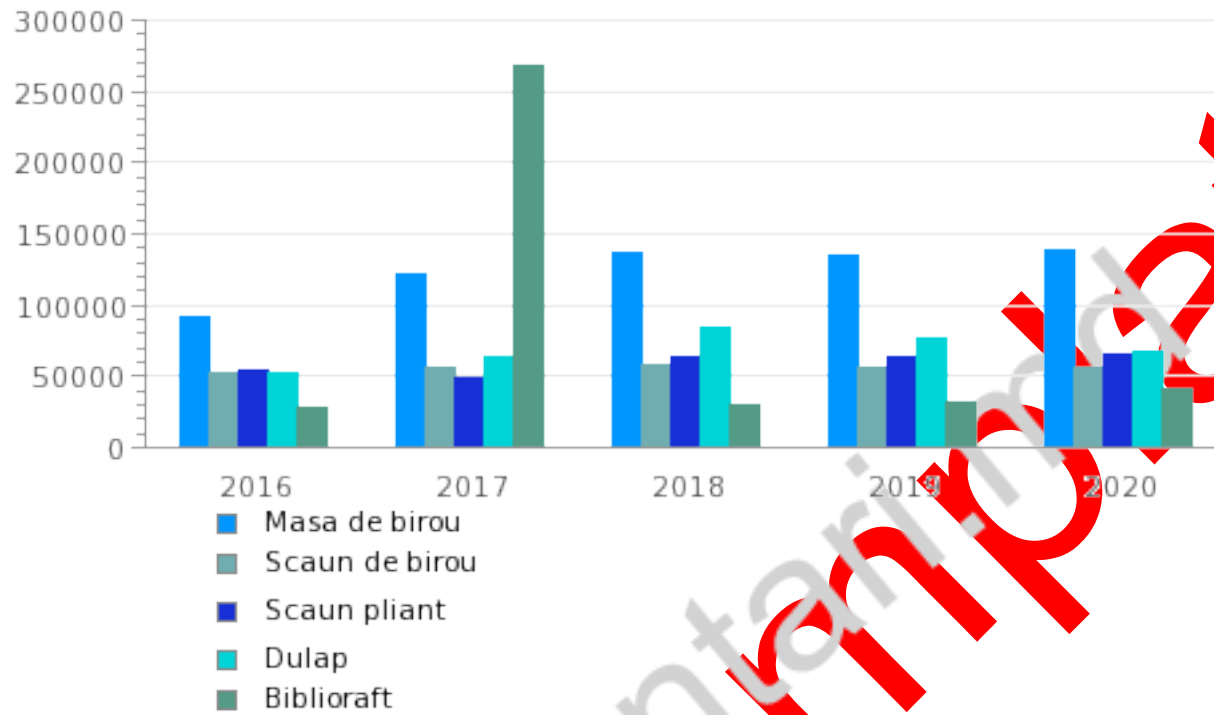
### Yearly income



### Yearly variable expenses

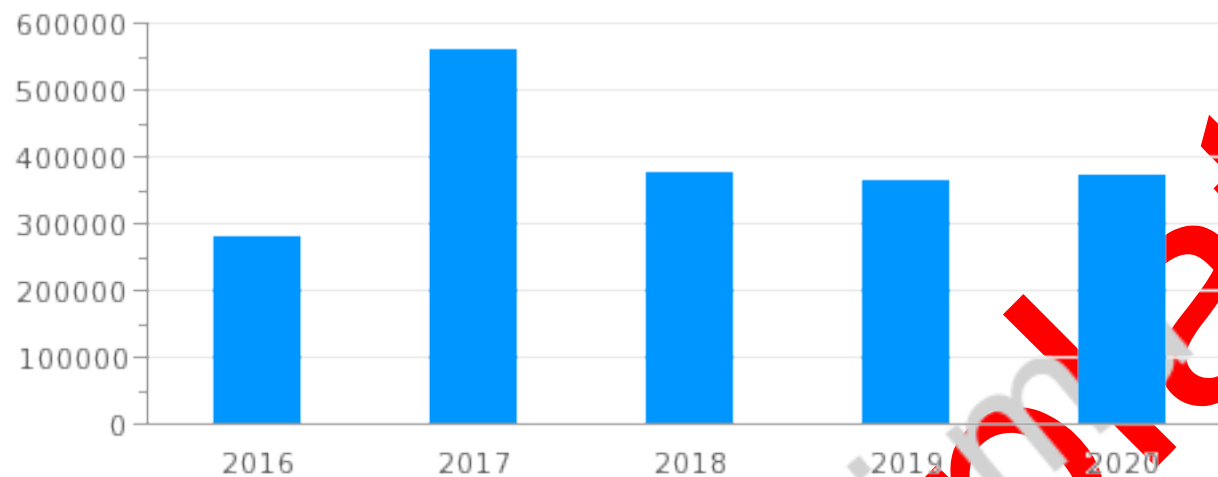
Yearly variable expenses	2016	2017	2018	2019	2020
Total	278.240,00	561.550,00	374.160,00	364.384,00	372.305,00

Yearly variable expenses/product





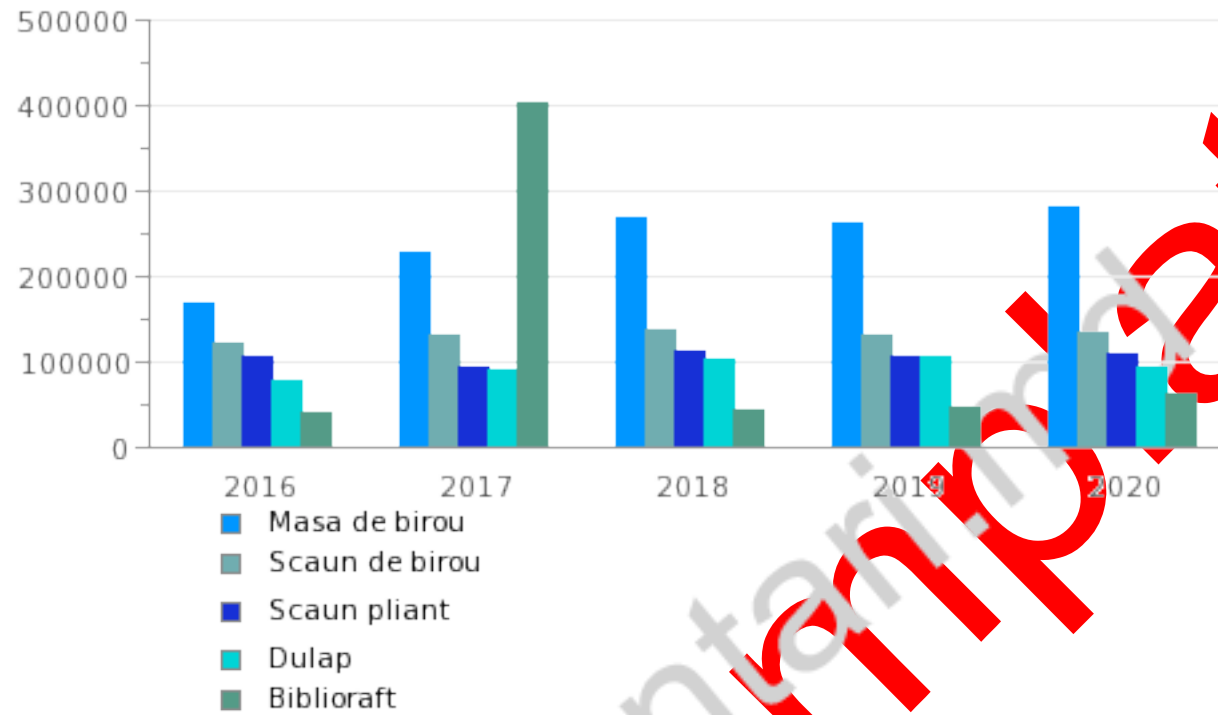
## Yearly variable expenses



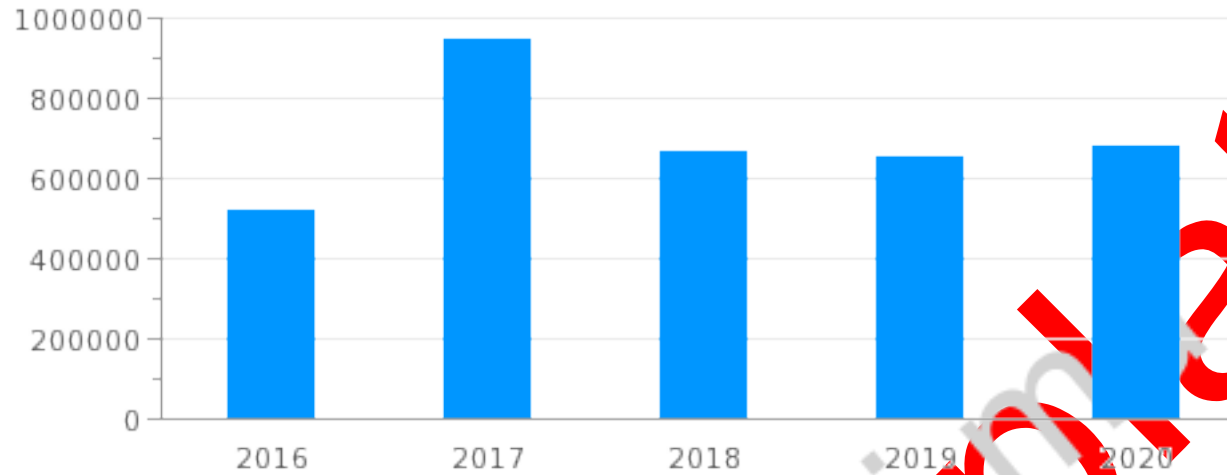
## Net income

Yearly variable expenses	2016	2017	2018	2019	2020
Masa de birou	169.000,00	227.500,00	267.300,00	262.416,00	281.735,00
Scaun de birou	122.500,00	132.090,00	137.270,00	131.040,00	133.000,00
Scaun pliant	106.260,00	95.040,00	112.320,00	105.400,00	108.500,00
Dulap	78.000,00	89.320,00	103.950,00	105.560,00	93.960,00
Biblioraft	42.000,00	403.200,00	44.100,00	48.000,00	63.000,00
<b>Total</b>	<b>517.760,00</b>	<b>947.150,00</b>	<b>664.940,00</b>	<b>652.416,00</b>	<b>680.195,00</b>

## Net income/product



### Net income



### Fixed expenses

Types of expenses	January	February	March	April	May	June	July	August	September	October	November	December	Yearly expenses	2017	2018	2019	2020
Lease (offices, production)	6.000,00	6.000,00	6.000,00	6.000,00	6.000,00	6.000,00	6.000,00	6.000,00	6.000,00	6.000,00	6.000,00	6.000,00	72.000,00	75.600,00	79.380,00	83.349,00	87.516,45
Utilities (Electricity, water, sewage)	3.200,00	3.200,00	3.000,00	2.800,00	2.500,00	2.500,00	2.500,00	2.500,00	2.500,00	2.600,00	3.000,00	3.200,00	33.500,00	35.175,00	36.933,75	38.780,44	40.719,46
Internet and IT maintenance	500,00	500,00	500,00	500,00	500,00	500,00	500,00	500,00	500,00	500,00	500,00	500,00	6.000,00	6.300,00	6.615,00	6.945,75	7.293,04
Mail and Telecommunications	200,00	200,00	200,00	200,00	200,00	200,00	200,00	200,00	200,00	200,00	200,00	200,00	2.400,00	2.520,00	2.646,00	2.778,30	2.917,22
Maintenance and current repair	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Office supply	300,00	300,00	300,00	300,00	300,00	300,00	300,00	300,00	300,00	300,00	300,00	300,00	3.600,00	3.780,00	3.969,00	4.167,45	4.375,82

Insurance	2.000,00	2.000,00	2.000,00	2.000,00	2.000,00	2.000,00	2.000,00	2.000,00	2.000,00	2.000,00	2.000,00	2.000,00	24.000,00	25.200,00	26.460,00	27.783,00	29.172,15
Banking fees	500,00	500,00	500,00	500,00	500,00	500,00	500,00	500,00	500,00	500,00	500,00	500,00	6.000,00	6.300,00	6.615,00	6.945,75	7.293,04
Advertising and publicity	1.000,00	1.200,00	500,00	-	-	-	-	-	-	-	-	2.000,00	4.700,00	4.935,00	5.181,75	5.440,84	5.712,88
Accounting	3.000,00	3.000,00	3.000,00	3.000,00	3.000,00	3.000,00	3.000,00	3.000,00	3.000,00	3.000,00	3.000,00	3.000,00	36.000,00	37.800,00	39.690,00	41.674,50	43.758,23
Training and professional development	-	-	-	-	-	-	-	-	-	-	2.000,00	2.000,00	4.000,00	4.200,00	4.410,00	4.630,50	4.862,03
Transport costs, travel and protocol	3.500,00	3.500,00	3.500,00	3.500,00	3.500,00	3.500,00	3.500,00	3.500,00	3.500,00	3.500,00	3.500,00	3.500,00	42.000,00	44.100,00	46.305,00	48.620,25	51.051,26
Other miscellaneous expenses	1.000,00	1.000,00	1.000,00	1.000,00	1.000,00	1.000,00	1.000,00	1.000,00	1.000,00	1.000,00	1.000,00	1.000,00	12.000,00	12.600,00	13.230,00	13.891,50	14.586,08
<b>Total</b>	<b>21.200,00</b>	<b>21.400,00</b>	<b>20.500,00</b>	<b>19.800,00</b>	<b>19.500,00</b>	<b>19.500,00</b>	<b>19.500,00</b>	<b>19.500,00</b>	<b>19.500,00</b>	<b>19.600,00</b>	<b>22.000,00</b>	<b>24.200,00</b>	<b>246.200,00</b>	<b>258.510,00</b>	<b>271.435,50</b>	<b>285.007,28</b>	<b>299.257,66</b>

## Human resources

Employees	Annual gross salaries				
	2016	2017	2018	2019	2020
Popa I.	56.000,00	56.000,00	57.000,00	57.000,00	55.000,00
Anghel S.	60.000,00	60.000,00	63.000,00	63.000,00	64.000,00
Vatavu A.	65.000,00	65.000,00	62.000,00	62.000,00	70.000,00
Gore D.	70.000,00	70.000,00	70.000,00	70.000,00	70.000,00
	-	-	-	-	-
<b>Total</b>	<b>251.000,00</b>	<b>251.000,00</b>	<b>252.000,00</b>	<b>252.000,00</b>	<b>259.000,00</b>
Salary contributions paid by the employer	69.025,00	69.025,00	69.300,00	69.300,00	71.225,00
<b>Employer salary costs</b>	<b>320.025,00</b>	<b>320.025,00</b>	<b>321.300,00</b>	<b>321.300,00</b>	<b>330.225,00</b>



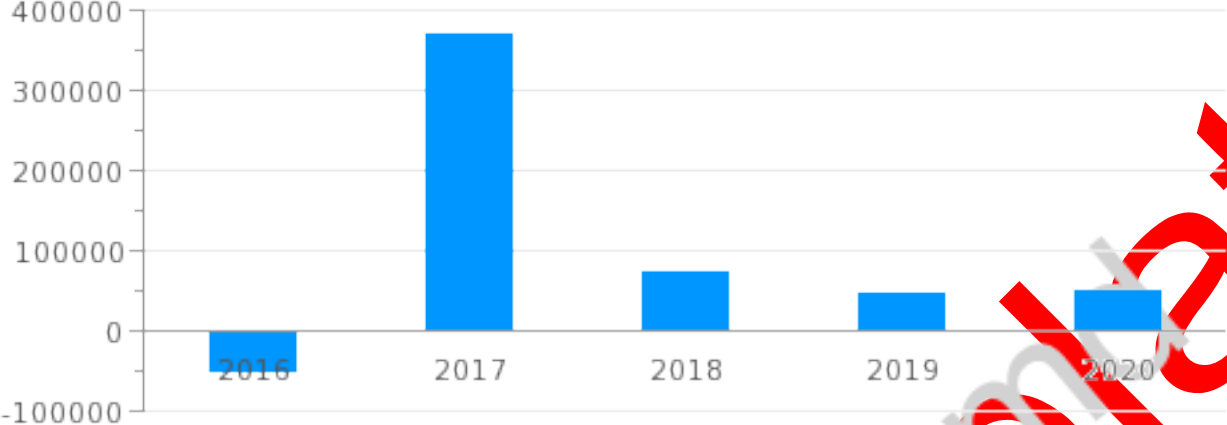
## Profit and loss account

	2016	2017	2018	2019	2020
<b>Income</b>	<b>796.000,00</b>	<b>1.508.700,00</b>	<b>1.039.100,00</b>	<b>1.016.800,00</b>	<b>1.052.500,00</b>
<b>Variable expenses</b>	<b>278.240,00</b>	<b>561.550,00</b>	<b>374.160,00</b>	<b>364.384,00</b>	<b>372.305,00</b>
<b>Gross operating profit</b>	<b>517.760,00</b>	<b>947.150,00</b>	<b>664.940,00</b>	<b>652.416,00</b>	<b>680.195,00</b>
Lease (offices, production)	72.000,00	75.600,00	79.380,00	83.349,00	87.516,45
Utilities (Electricity, water, sewage)	33.500,00	35.175,00	36.933,75	38.780,44	40.719,46
Internet and IT maintenance	6.000,00	6.300,00	6.615,00	6.945,75	7.293,04
Mail and Telecommunications	2.400,00	2.520,00	2.646,00	2.778,30	2.917,22
Maintenance and current repair	-	-	-	-	-
Office supply	3.600,00	3.780,00	3.969,00	4.167,45	4.375,82
Insurance	24.000,00	25.200,00	26.460,00	27.783,00	29.172,15
Banking fees	6.000,00	6.300,00	6.615,00	6.945,75	7.293,04
Advertising and publicity	4.700,00	4.935,00	5.181,75	5.440,84	5.712,88
Accounting	36.000,00	37.800,00	39.690,00	41.674,50	43.758,23
Training and professional development	4.000,00	4.200,00	4.410,00	4.630,50	4.862,03
Transport costs, travel and protocol	42.000,00	44.100,00	46.305,00	48.620,25	51.051,26
Other miscellaneous expenses	12.000,00	12.600,00	13.230,00	13.891,50	14.586,08
Employer salary costs	320.025,00	320.025,00	321.300,00	321.300,00	330.225,00
<b>Fixed expenses total</b>	<b>566.225,00</b>	<b>578.535,00</b>	<b>592.735,50</b>	<b>606.307,28</b>	<b>629.482,66</b>
<b>EBITDA</b>	<b>-48.465,00</b>	<b>368.615,00</b>	<b>72.204,50</b>	<b>46.108,72</b>	<b>50.712,34</b>
Existing amortization	-	-	-	-	-
Amortization	45.223,34	45.223,34	45.223,32	41.500,00	41.500,00
<b>EBIT</b>	<b>-93.688,34</b>	<b>323.391,66</b>	<b>26.981,18</b>	<b>4.608,72</b>	<b>9.212,34</b>
Existing interest	-	-	-	-	-
Interest	9.527,35	7.307,83	4.927,85	2.375,81	193,30
Income tax	-	37.930,06	2.646,40	267,95	1.082,28
<b>Net profit</b>	<b>-103.215,69</b>	<b>278.153,77</b>	<b>19.406,93</b>	<b>1.964,96</b>	<b>7.936,76</b>
Total Amortization	45.223,34	45.223,34	45.223,32	41.500,00	41.500,00
<b>Cash Flow potential</b>	<b>-88.695,49</b>	<b>290.454,42</b>	<b>29.327,60</b>	<b>5.610,29</b>	<b>36.219,90</b>

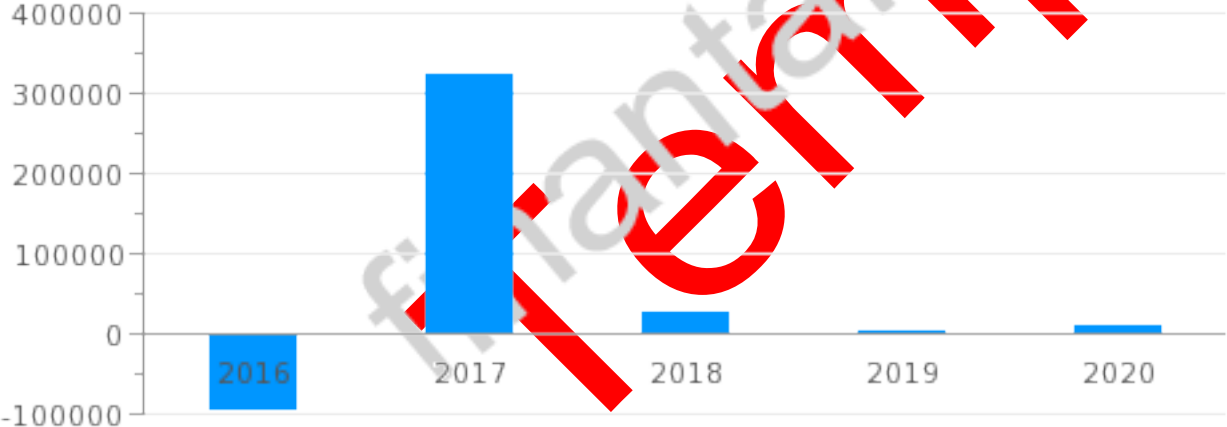
### Gross operating profit



### EBITDA

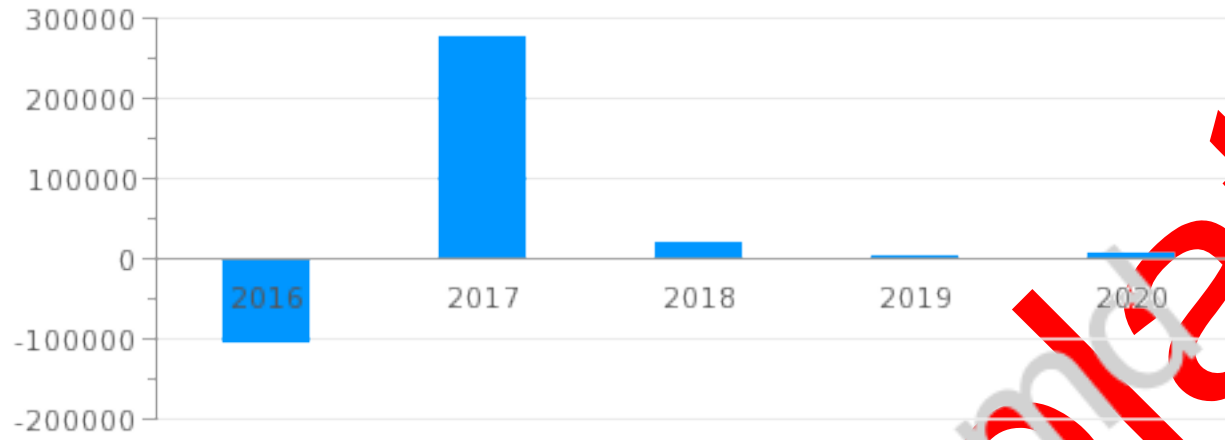


### EBIT





### Net profit



finantariimade  
**template**